

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 12, 2021

ONE LIBERTY PROPERTIES, INC.
(Exact name of Registrant as specified in charter)

Maryland
(State or other jurisdiction of incorporation)

001-09279
(Commission file No.)

13-3147497
(IRS Employer I.D. No.)

60 Cutter Mill Road, Suite 303, Great Neck, New York 11021
(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: 516-466-3100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act.

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------|-------------------|---|
| Common Stock | OLP | New York Stock Exchange |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

Item 7.01 Regulation FD Disclosure.

Certain of our executive officers will be meeting with analysts and other persons and may provide such persons with copies of, or discuss the information set forth in, the attached presentation.

Pursuant to, among other things, Regulation FD, we hereby furnish the information contained in the presentation materials attached as Exhibit 99.1 to this Current Report on Form 8-K, which information is incorporated into these Items 2.02 and 7.01 (collectively, the "Item") by this reference.

The information in this Current Report on Form 8-K under this Item, as well as Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The furnishing of this Report is not intended to constitute a determination by us that the information is material or that the dissemination of the information is required by Regulation FD or otherwise.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibit

| <u>Exhibit No.</u> | <u>Description of Exhibit</u> |
|--------------------|--|
| 99.1 | Presentation – July 2021 |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ONE LIBERTY PROPERTIES, INC.

Date: July 12, 2021

By: /s/ David W. Kalish
David W. Kalish,
Senior Vice President and
Chief Financial Officer



ONE
LIBERTY
PROPERTIES, INC.

INVESTOR PRESENTATION
JULY 2021

1liberty.com

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LIBERTY
PROPERTIES, INC.

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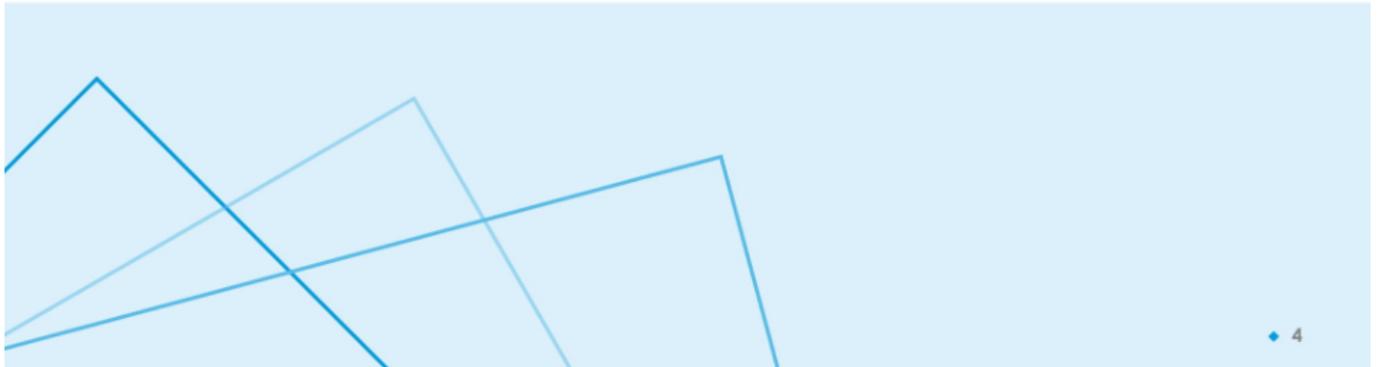
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This presentation contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "may," "will," "could," "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions or variations thereof and include, without limitations, statements regarding our future estimated rental income, funds from operations, adjusted funds from operations and our dividend. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect our results of operations, financial condition, cash flows, performance or achievements. Currently, a significant risk and uncertainty we face is the adverse effect of the current pandemic of the novel coronavirus, or COVID-19, and the various governmental responses thereto, on our and our tenants' financial condition, results of operations, cash flows and performance, and the pandemic's impact on the real estate market, global economy and financial markets. The extent to which COVID-19 impacts us, our tenants and the economy generally will depend on future developments, which continue to be uncertain and cannot be predicted with confidence, including the scope, severity and duration of the pandemic, the actions taken to contain the pandemic or mitigate its impact, and the direct and indirect economic effects of the pandemic and containment measures, among others. Moreover, you should interpret many of the risks identified in this presentation, as well as the risks set forth in the reports we file with the Securities and Exchange Commission (the "SEC"), as being heightened as a result of the ongoing and numerous adverse impacts of the COVID-19 pandemic. Additional uncertainties, risks and factors which may cause actual results to differ materially from current expectations are contained in our SEC filings, and, in particular, the sections of our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q captioned "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". Copies of the SEC filings may be obtained from us or the SEC. We do not undertake to publicly update or revise any forward-looking statements included in this presentation, whether as a result of new information, future events or otherwise.



- ◆ Fundamentals – focused real estate company
- ◆ Disciplined track record over various economic cycles
- ◆ Active net lease strategy – continued emphasis on industrial properties
- ◆ Experienced management team
- ◆ Alignment of interests - significant insider ownership



EXPERIENCED MANAGEMENT TEAM



ONE
LIBERTY
PROPERTIES, INC.

Patrick J. Callan, Jr.
President & CEO

- ◆ Chief Executive Officer since 2008, President since 2006, Director since 2002
- ◆ Senior Vice President of First Washington Realty Inc. from 2004 to 2005. A joint venture with CalPERS that controlled 100 shopping centers (13 million square feet) which was sold for \$2.6 billion to Regency Centers/Macquarie
- ◆ Vice President of Kimco Realty Corporation (NYSE: KIM) from 1998 to 2004, joined in 1987. Responsible for a \$3 billion, 200+ shopping center portfolio

Lawrence G. Ricketts, Jr.
COO & EVP

- ◆ Chief Operating Officer since 2008 and Executive Vice President since 2006
- ◆ Over \$2.5 billion of transaction experience in acquisitions, dispositions and financings

David W. Kalish, CPA
SVP & CFO

- ◆ Senior Vice President and Chief Financial Officer since 1990
- ◆ Senior Vice President, Finance of BRT Apartments Corp. (NYSE: BRT) since 1998 and Senior Vice President and Chief Financial Officer of the managing general partner of Gould Investors L.P. since 1990

Matthew J. Gould
Chairman

- ◆ Chairman of the Board since June 2013 and Vice Chairman from 2011 through 2013. President and Chief Executive Officer from 1989 to 1999; Senior Vice President from 1999 to 2011
- ◆ Senior Vice President of BRT Apartments Corp. (NYSE: BRT) since 1993 and Director since 2004
- ◆ Chairman of the managing general partner of Gould Investors L.P. since January 2013 and President and CEO from 1997 to 2012

Fredric H. Gould
Vice Chairman

- ◆ Vice Chairman of the Board since June 2013. Chairman of the Board from 1989 to 2013
- ◆ Chairman of BRT Apartments Corp. (NYSE: BRT) from 1984 to April 2013 and Director since 1984
- ◆ Chairman Emeritus of the managing general partner of Gould Investors L.P. since January 2013 and Chairman from 1997 to 2013
- ◆ Director of EastGroup Properties, Inc. (NYSE: EGP) from 1998 to 2019

ATTRACTIVE PORTFOLIO FUNDAMENTALS⁽¹⁾



ONE
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PROPERTIES, INC.

Total Square Footage **10.7 M**

Number of Properties **123**

Current Occupancy **97.5%**

Contractual Rental income⁽²⁾ **\$71.5 M**

Lease Term Remaining **5.4 Years**



Cosentino North America – Savannah, GA



FedEx Ground – Lowell, AR (Northwest Arkansas MSA)

(1) Information presented as of March 31, 2021, including three properties owned by unconsolidated joint ventures

(2) Our contractual rental income represents, after giving effect to any abatements, concessions, deferrals or adjustments under leases in effect as of March 31, 2021, the base rent payable to us during the year ending December 31, 2021, including our share of the rental income payable to our unconsolidated joint ventures, which is approximately \$1.6 million. Excluded from 2021 contractual rental income is an aggregate of \$4.2 million comprised of: (i) \$2.7 million of COVID-19 rent deferral repayments accrued to rental income in 2020, of which \$1.7 million was paid by June 30, 2021, (ii) \$1.2 million of estimated variable lease payments from The Vue, a multi-family complex which ground leases the underlying land from us and which we do not anticipate will be paying rent for several months, if not longer, (iii) approximately \$763,000 of amortization of intangibles and (iv) the reversal of approximately \$463,000 of straight-line rent.

PORTFOLIO DETAIL



ONE
LIBERTY
PROPERTIES, INC.

| Type of Property | Number of Properties | Contractual Rental Income | % of Contractual Rental Income |
|-----------------------------|----------------------|---------------------------|--------------------------------|
| Industrial | 46 | \$38,293,691 | 53.6% |
| Retail – General | 30 | 12,531,689 | 17.5 |
| – Furniture | 14 | 6,214,380 | 8.7 |
| – Supermarket | 3 | 2,721,154 | 3.8 |
| – Office Supply | 5 | 2,085,528 | 2.9 |
| Restaurants | 17 | 3,561,806 | 5.0 |
| Health & Fitness | 3 | 3,238,489 | 4.5 |
| Other⁽¹⁾ | 3 | 1,669,922 | 2.4 |
| Theater | 2 ⁽²⁾ | 1,135,799 ⁽³⁾ | 1.6 |
| | 123 | \$71,452,458 | 100.0% |

(1) Other is comprised of a veterinary hospital, an office and a ground lease for an apartment complex

(2) Though we have three theaters, one is part of a multi-tenant shopping center property in Manahawkin, NJ and is therefore excluded from this column

(3) The contractual rental income associated with the theater in Manahawkin, NJ is included

DIVERSIFIED PORTFOLIO



ONE
LIBERTY
PROPERTIES, INC.



- Industrial
- Retail-General
- Restaurant
- Retail-Furniture
- Retail-Office Supply
- Health & Fitness
- Retail-Supermarket
- Theater
- Apartments
- Office
- Other

- ◆ Geographically diverse footprint
- ◆ Own **123** properties in **31** states
- ◆ Strong markets drive value

Highest State Concentration by Contractual Rental Income

| State | Number of Properties | Contractual Rental Income | % Contractual Rental Income |
|----------------|----------------------|---------------------------|-----------------------------|
| South Carolina | 7 | \$6,522,643 | 9.1% |
| New York | 8 | 6,398,224 | 9.0 |
| Pennsylvania | 12 | 5,560,431 | 7.8 |
| Texas | 7 | 5,256,941 | 7.4 |
| New Jersey | 5 | 4,822,044 | 6.7 |
| | 39 | \$28,560,283 | 40.0% |

DIVERSIFIED TENANT BASE



ONE
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PROPERTIES, INC.

| Top Tenants | Number of Locations | Contractual Rental Income | % of Contractual Rental Income |
|---|---------------------|---------------------------|--------------------------------|
| Haverty Furniture Companies, Inc. (NYSE: HVT) | 11 | \$ 4,842,847 | 6.8% |
| FedEx (NYSE: FDX) | 6 | 3,567,049 | 5.0 |
| LA Fitness International, LLC | 3 | 3,238,489 | 4.5 |
| Northern Tool & Equipment | 1 | 2,949,181 | 4.1 |
| L3 Harris Technologies, Inc. (NYSE: LHX) | 1 | 2,735,939 | 3.8 |
| | 22 | \$17,333,505 | 24.2% |

HAVERTYS



LA | FITNESS.



NORTHERN
TOOL + EQUIPMENT



L3HARRIS

FINANCIAL SUMMARY



ONE
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PROPERTIES, INC.

Market Cap⁽¹⁾ **\$604.3 M**

Shares Outstanding⁽¹⁾ **20.7 M**

Insider Ownership⁽²⁾ **22.2%**

Current Annualized Dividend **\$1.80**

Dividend Yield⁽³⁾ **6.2%**

(1) Market cap is calculated using the shares outstanding and the closing OLP stock price of \$29.15 at July 9, 2021

(2) Calculated as of July 9, 2021

(3) Calculated using the closing OLP stock price of \$29.15 at July 9, 2021



Applied Control Equipment – Denver, CO

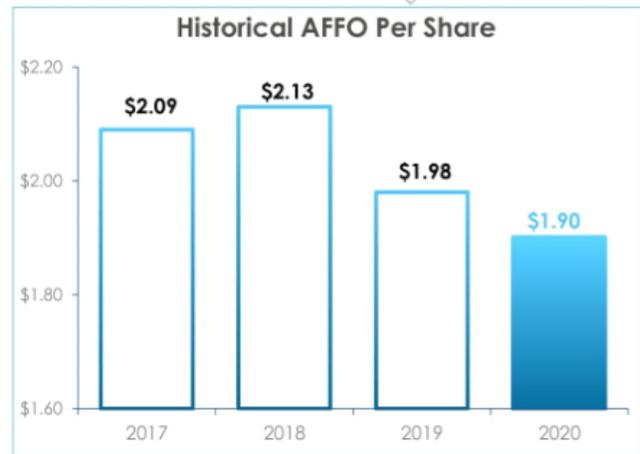
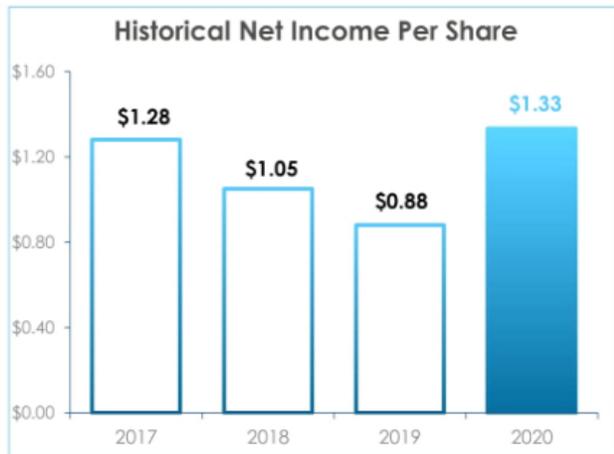


Campania International / U.S. Tape – Philadelphia, PA

OPERATIONAL METRICS⁽¹⁾⁽²⁾



ONE
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PROPERTIES, INC.



Three Months Ended
March 31, 2021:

NET INCOME – \$0.13
AFFO – \$0.48

AFFO Payout⁽³⁾

| | |
|------|-----|
| 2017 | 83% |
| 2018 | 85% |
| 2019 | 91% |
| 2020 | 95% |

(1) For the years ended December 31

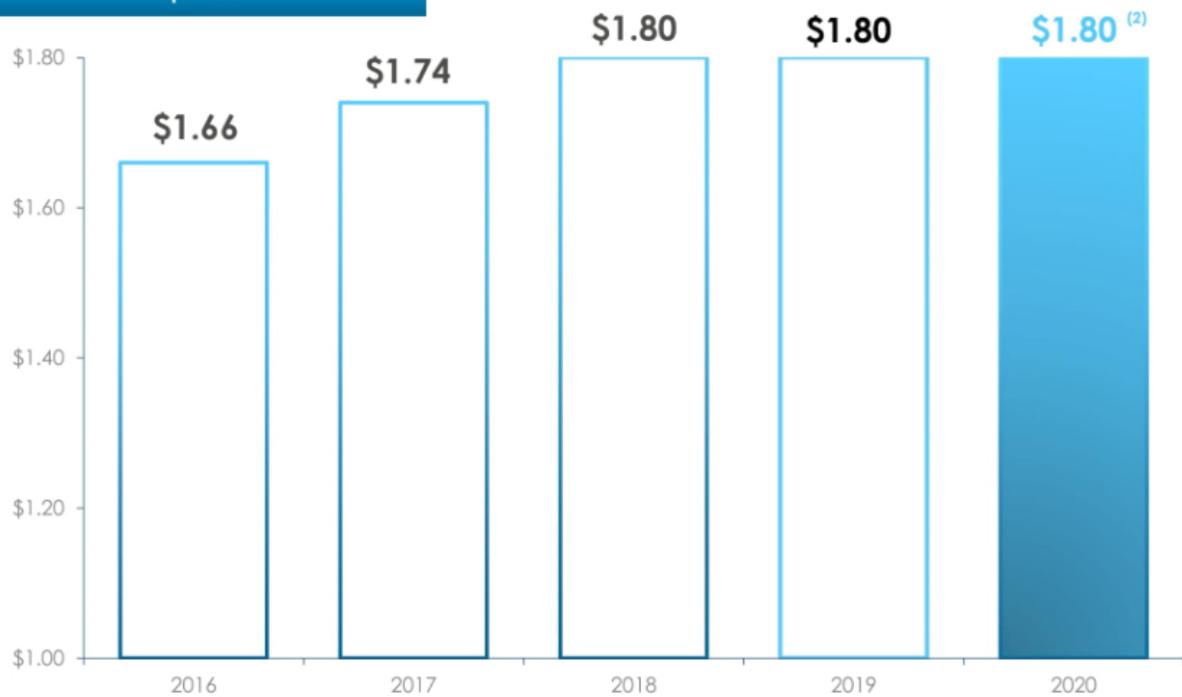
(2) A reconciliation of net income per diluted share, as determined in accordance with GAAP, to AFFO per diluted share, may be found at the end of this presentation

(3) Impacting the changes in the AFFO payout ratio are distributions of gains on property sales, which gains are excluded from the calculation of AFFO



DIVIDEND PER SHARE

Current Annualized Dividend:
\$1.80



(1) For the years ended December 31

(2) During 2020, approximately 18.75% of the dividend was paid in shares of our common stock

GROWTH ORIENTED BALANCE SHEET AS AT MARCH 31, 2021



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PROPERTIES, INC.

| | |
|--|------------|
| Gross Assets ⁽¹⁾ | \$919.7 M |
| Total Debt/Gross Assets ⁽²⁾ | 49.4% |
| Fixed Rate Debt | 96.6% |
| Debt Service Coverage Ratio ⁽³⁾ | 1.9 to 1.0 |
| Fixed Charge Coverage Ratio ⁽³⁾ | 1.6 to 1.0 |
| AFFO Payout Ratio | 93.8% |

- ◆ **Liquidity** available to acquire in excess of an estimated **\$150.0 million** of properties as of July 9, 2021
- ◆ **\$100.0 million** available as of July 9, 2021 on Line of Credit, subject to borrowing base requirements

(1) Gross assets represent total assets plus accumulated depreciation of \$151.6 million

(2) Total debt includes our share (i.e. \$11.3 million) of debt of our unconsolidated joint venture and excludes unamortized deferred financing costs (i.e. \$3.8 million)

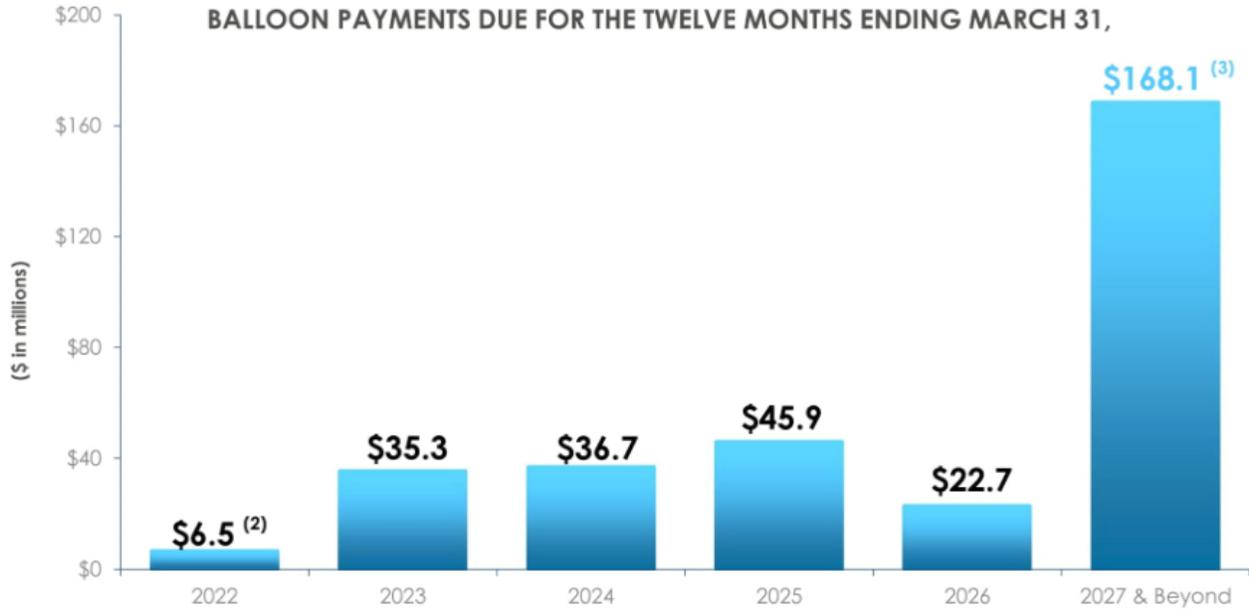
(3) Calculated in accordance with the terms of our credit facility

MORTGAGE DEBT MATURITIES AS AT MARCH 31, 2021⁽¹⁾



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PROPERTIES, INC.

- ◆ Weighted average interest rate of **4.18%** on fixed rate debt
- ◆ There is approximately **\$14.6 million** (\$0.70 per share) of scheduled amortization of mortgages for the twelve months ending March 31, 2022



(1) Includes our share (i.e. \$11.3 million) of the mortgage debt of our unconsolidated joint venture

(2) The Company paid off \$3.5 million of this balance in July 2021 in connection with the sale of its Philadelphia, PA property. See “-Recent Dispositions” for additional information regarding the sale of this property.

(3) The Company paid off \$11.3 million of this balance in June 2021 in connection with the sale of its West Hartford, CT property. See “-Recent Dispositions” for additional information regarding the sale of this property.

LEASE MATURITY PROFILE



ONE
LIBERTY
PROPERTIES, INC.

| Year Ending December 31, | Number of Expiring Leases | Contractual Rental Income Under Expiring Leases | % of Contractual Rental Income Represented by Expiring Leases | Approximate Square Feet Subject to Expiring Leases ⁽¹⁾ |
|--------------------------|---------------------------|---|---|---|
| 2021 | 10 | \$ 1,125,663 | 1.6% | 256,760 |
| 2022 ⁽²⁾⁽³⁾ | 29 | 15,308,256 | 21.4 (11.7) ⁽⁴⁾ | 2,228,788 |
| 2023 | 26 | 8,673,025 | 12.1 | 1,260,759 |
| 2024 | 26 | 5,458,387 | 7.6 | 802,786 |
| 2025 | 16 | 4,709,572 | 6.6 | 457,620 |
| 2026 | 16 | 6,309,125 | 8.8 | 792,789 |
| 2027 | 10 | 6,612,533 | 9.3 | 1,126,429 |
| 2028 | 9 | 2,791,102 | 3.9 | 557,653 |
| 2029 | 8 | 4,680,999 | 6.6 | 922,363 |
| 2030 | 8 | 3,864,991 | 5.4 | 200,620 |
| 2031 & Beyond | 25 | 11,918,805 | 16.7 | 1,801,385 |
| | 183 | \$71,452,458 | 100.0% | 10,407,952 |

(1) Excludes an aggregate of 261,527 square feet of vacant space

(2) A master lease with Haverlys with respect to 11 properties and representing \$4.8M and 6.8% of 2022 contractual rental income had been scheduled to expire in August 2022. In June 2021, we entered into new leases with respect to ten of such properties. See "- Top Tenant Profiles - Haverlys Furniture" for additional information regarding the leases on these properties.

(3) Subsequent to March 31, 2021, we extended three leases scheduled to expire in 2022 to new expiration dates ranging from 2027 to 2032. These leases represent \$2.1M and 2.9% of 2022 contractual rental income.

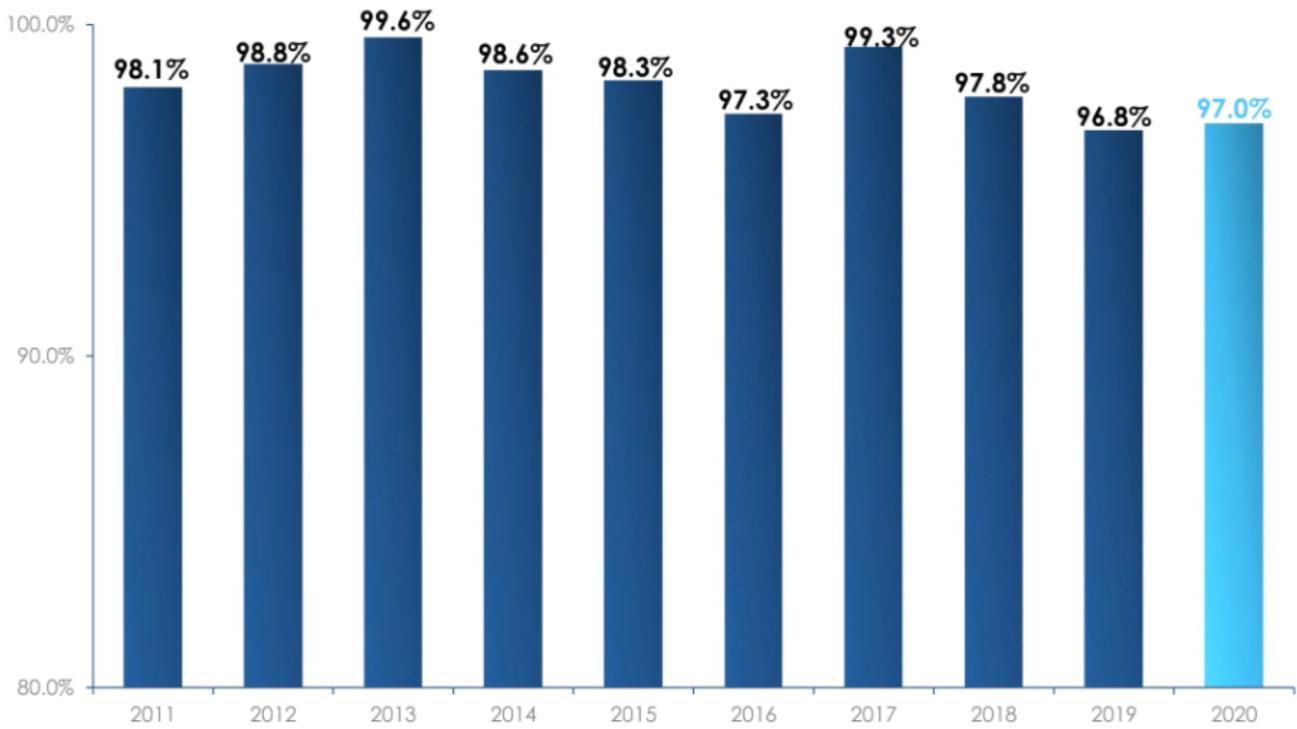
(4) After giving effect to the lease extensions described in notes (2) and (3), leases representing 11.7% of contractual rental income expire in 2022.

STABLE OCCUPANCY ⁽¹⁾⁽²⁾



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At March 31, 2021:
Occupancy - 97.5%



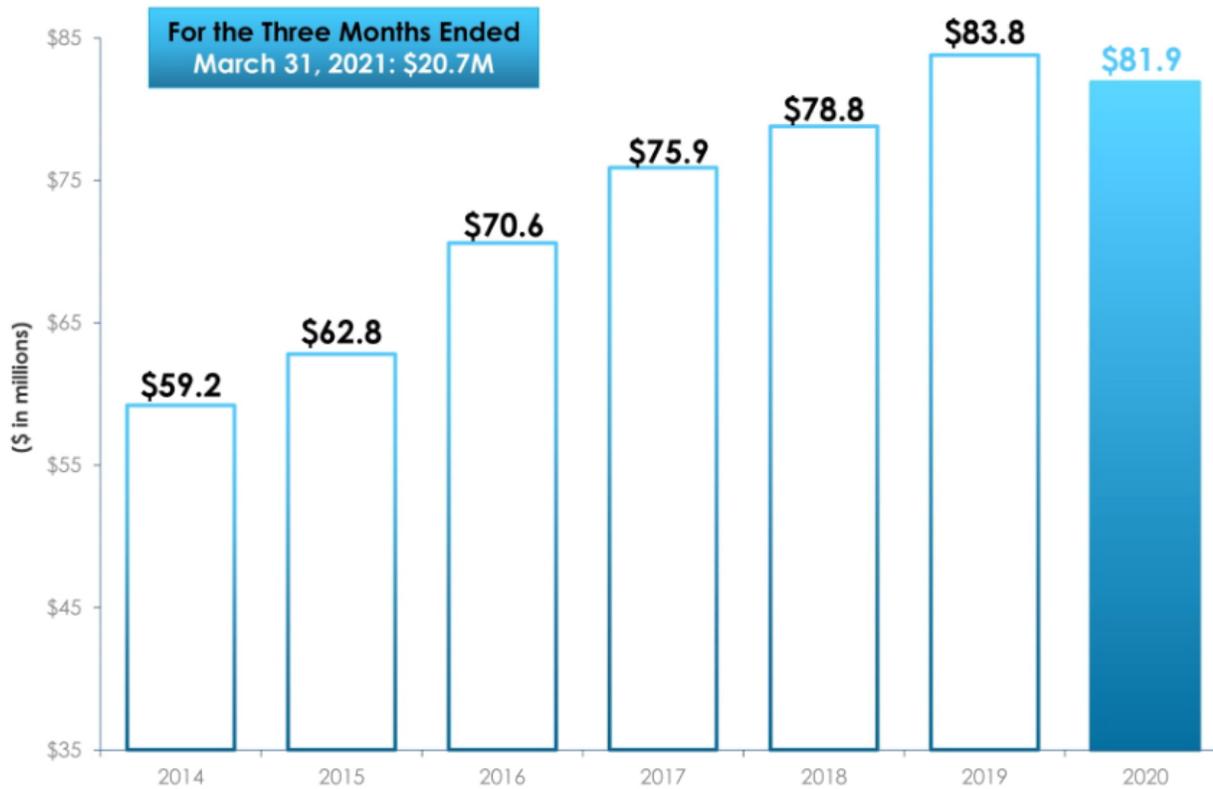
(1) As at December 31

(2) Based on square footage, including 100% of our unconsolidated joint ventures

STRONG RENTAL INCOME ⁽¹⁾⁽²⁾



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PROPERTIES, INC.

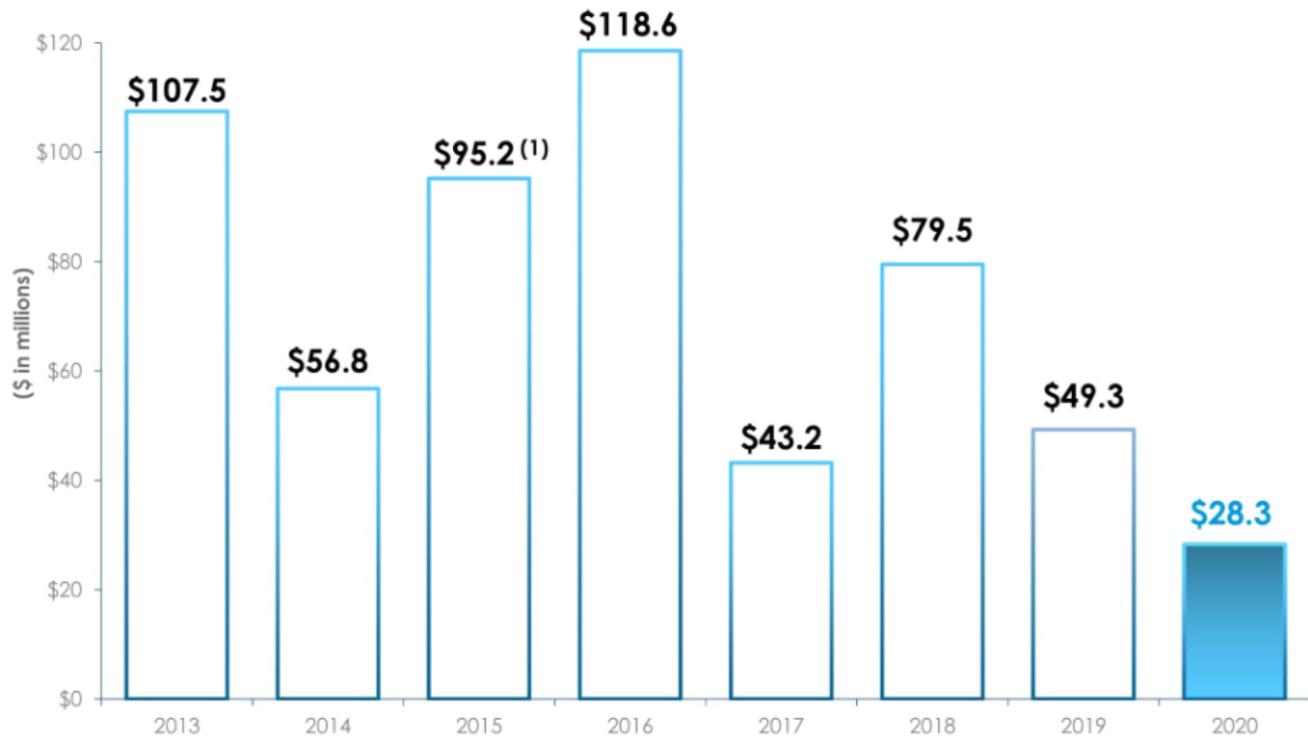


(1) As at December 31

(2) Rental income reflects, for all periods presented, the adoption of Financial Accounting Standards Board Accounting Standards Codification 842



ACQUISITIONS PER YEAR



(1) Includes our 50% share of an unconsolidated joint venture property in Manahawkin, NJ

RECENT ACQUISITIONS ⁽¹⁾



ONE
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| Date Acquired | Property Type | Tenant (or d/b/a) | MSA | State | Current Lease Expiration | Purchase Price (in '000s) | Yield ⁽²⁾ |
|---------------|---------------|--|--------------------|-------|--------------------------|---------------------------|----------------------|
| 05/27/21 | Industrial | Pureon Inc. | South Charlotte | NC | 05/31/27 | \$ 7,000 | 7.8% |
| 02/24/20 | Industrial | FedEx | Northwest Arkansas | AR | 07/23/27 | \$19,150 | 6.4% |
| 02/20/20 | Industrial | Creative Office Environments | Richmond | VA | 09/30/34 | \$ 9,100 | 7.8% |
| 10/23/19 | Industrial | The Door Mill | Phoenix | AZ | 06/30/24 | \$ 3,000 | 7.3% |
| 10/03/19 | Industrial | Cosentino North America | Savannah | GA | 03/31/29 | \$ 6,400 | 7.2% |
| 09/13/19 | Industrial | Continental Hydraulics | Minneapolis | MN | 02/28/33 | \$ 8,000 | 7.3% |
| 07/24/19 | Industrial | Nissan North America, Inc. | Troup County | GA | 12/31/28 | \$ 5,200 | 6.6% |
| 06/26/19 | Industrial | International Flora Technologies | Phoenix | AZ | 06/30/29 | \$ 8,650 | 7.4% |
| 06/18/19 | Industrial | Betz Mechanical Supply / Steve Davis Sales | Philadelphia | PA | 05/31/24 - 09/17/23 | \$ 6,200 | 7.6% |
| 05/30/19 | Industrial | Echo, Inc. | Chicago | IL | 01/31/24 | \$ 3,800 | 7.8% |
| 05/30/19 | Industrial | Zwanenberg Food Group / Metro Carpets | Nashville | TN | 03/31/23 - 10/31/24 | \$ 8,000 | 7.0% |

(1) 2020 and 2019 acquisitions were paid with cash – see “Recent Mortgages” for subsequent financing on certain properties

(2) Yield represents the annualized straight-line rent over the remaining term of the lease, divided by the purchase price

RECENT DISPOSITIONS



ONE
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| Date Sold | Date Acquired | Property Type | Tenant (or d/b/a) | MSA | State | Gross Sales Price (in '000s) | Net Gain (in '000s) |
|-----------|---------------|---------------|-----------------------------|------------------|-------|------------------------------|-------------------------|
| 07/01/21 | 10/24/14 | Retail | Vacant ⁽¹⁾ | Philadelphia | PA | \$ 8,300 | \$ 1,299 ⁽²⁾ |
| 06/17/21 | 10/07/10 | Retail | Whole Foods | West Hartford | CT | \$40,510 | \$21,491 |
| 12/15/20 | 11/17/10 | Retail | PetSmart | Houston | TX | \$ 4,013 | \$ 1,067 |
| 12/15/20 | 11/17/10 | Retail | Guitar Center | Houston | TX | \$ 5,212 | \$ 1,645 |
| 07/01/20 | 03/31/04 | Retail | CarMax | Knoxville | TN | \$18,000 | \$10,316 |
| 03/02/20 | 06/18/08 | Retail | Lanier Realty, Inc. | Savannah | GA | \$ 825 | \$ 242 ⁽³⁾ |
| 02/11/20 | 11/30/04 | Retail | Hobby Lobby | La Crosse County | WI | \$ 7,115 | \$ 4,252 |
| 12/10/19 | 08/06/13 | Other | Assisted Living | Austin | TX | \$16,600 | \$ 435 |
| 10/21/19 | 06/30/98 | Retail | Aaron's Inc. | Houston | TX | \$ 1,675 | \$ 218 |
| 08/29/19 | 08/02/16 | Other | The Briarbrook Apartments | Wheaton | IL | \$12,066 | \$ 1,530 |
| 08/23/19 | 05/19/04 | Office Supply | Office Depot / JoAnn Stores | Athens | GA | \$ 6,050 | \$ 1,045 |
| 06/20/19 | 03/22/13 | Retail | K-Mart | Winston-Salem | NC | \$ 5,500 | \$ 1,099 ⁽⁴⁾ |

(1) In 2020, the Company incurred approximately \$581,000 of carrying costs (including \$373,000 of principal and interest payments) related to this vacant property

(2) Represents 100% of the gain on the sale of a property owned by a consolidated joint venture in which we had a 90% interest. Our share of the gain is approximately \$1.2 million

(3) Represents 100% of the gain on the sale of a property owned by an unconsolidated joint venture in which we had a 50% interest. Our share of the gain was \$121,000

(4) Represents 100% of the gain on the sale of a property owned by a consolidated joint venture in which we had a 90% interest. Our share of the gain was \$677,000 ◆ 20

RECENT MORTGAGES



ONE
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| Date Financed | Property Type | Tenant (or d/b/a) | MSA | State | Amount (in '000s) | Mortgage Maturity | Interest Rate |
|-------------------------|---------------|--|--------------------|-------|-------------------|-------------------|---------------|
| 05/27/21 | Industrial | Pureon Inc. | South Charlotte | NC | \$ 4,500 | 06/01/27 | 3.25% |
| 03/16/20 | Industrial | FedEx | Northwest Arkansas | AR | \$12,500 | 07/01/27 | 3.63% |
| 03/13/20 | Industrial | Creative Office Environments | Richmond | VA | \$ 5,700 | 04/01/35 | 3.54% |
| 12/11/19 | Industrial | Cosentino North America | Savannah | GA | \$ 4,100 | 01/01/30 | 3.80% |
| 11/20/19 | Industrial | Continental Hydraulics | Minneapolis | MN | \$ 5,000 | 12/01/33 | 3.68% |
| 10/29/19 | Industrial | Nissan North America, Inc. | Troup County | GA | \$ 3,200 | 12/01/28 | 4.00% |
| 10/11/19 ⁽¹⁾ | Industrial | Mitsubishi Electric Power Products | New York | NY | \$ 2,599 | 09/10/24 | 3.49% |
| 10/03/19 | Industrial | International Flora Technologies | Phoenix | AZ | \$ 5,190 | 11/01/30 | 4.10% |
| 09/04/19 | Industrial | Betz Mechanical Supply / Steve Davis Sales | Philadelphia | PA | \$ 4,075 | 10/01/29 | 4.05% |
| 07/01/19 | Industrial | Zwanenberg Food Group / Metro Carpets | Nashville | TN | \$ 5,200 | 08/01/29 | 3.95% |

(1) This mortgage was a refinance

ACQUISITION CASE STUDY – INDUSTRIAL PUREON INC.



ONE
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PROPERTIES, INC.

- ◆ In May 2021, acquired an industrial building in **Monroe, NC** (South Charlotte MSA).
- ◆ The **93,170 SF** building is net leased to Pureon, Inc.
- ◆ The property is well located in the rapidly growing Charlotte suburb of Monroe – 7 miles south of the I-485 beltway.
- ◆ The 24' concrete tilt up building was completed in 1998, featuring 8 dock doors and 1 drive-in door.
- ◆ Pureon (FKA Eminess Technologies) is a manufacturer of advanced high quality surface polishing materials for high tech industries including semi-conductors, optics, electronics, medical devices and luxury goods industries.
 - In 2020, the tenant extended their lease for 7 years at this facility.
 - The lease provides for 3.0% annual rent increases.

| | |
|---|---------------|
| Purchase Price | \$ 7,000,000 |
| Mortgage ⁽¹⁾ | (4,500,000) |
| Net Equity Invested | \$ 2,500,000 |
| Year 1 Base Rent | \$ 506,760 |
| Interest Expense – 3.25% ⁽¹⁾ | (144,500) |
| Net Cash to OLP | \$ 362,260 |
| Return on Equity | 14.49% |



Pureon Inc – Monroe, NC (South Charlotte MSA)

(1) Mortgage with an interest rate of 3.25% closed simultaneously with the acquisition

ACQUISITION CASE STUDY – INDUSTRIAL CREATIVE OFFICE ENVIRONMENTS



ONE
LIBERTY
PROPERTIES, INC.

- ◆ In February 2020, acquired via sale-leaseback, an industrial warehouse facility in **Ashland, VA** (Richmond MSA).
- ◆ The **88,003 SF** Class A building is net leased to Creative Office Environments of Richmond LLC.
- ◆ The property is well located with immediate proximity to Interstate-95 where 60% of the US population is within a two-day delivery radius.
- ◆ The 32' clear concrete tilt wall building was completed in 2007, featuring 8 dock doors and 1 drive-in door.
- ◆ The property serves as the headquarters and primary distribution center for Creative Office Environments.
- ◆ Creative Office Environments was founded in 1995 and serves as a workplace solutions and technology provider with clients in the corporate, education, healthcare and government sectors.

| | |
|---|---------------|
| Purchase Price | \$ 9,100,000 |
| Mortgage ⁽¹⁾ | (5,700,000) |
| Net Equity Invested | \$ 3,400,000 |
| Year 1 Base Rent | \$ 598,708 |
| Interest Expense – 3.54% ⁽¹⁾ | (199,450) |
| Net Cash to OLP | \$ 399,258 |
| Return on Equity | 11.74% |



Creative Office Environments – Ashland, VA (Richmond MSA)

(1) Mortgage with an interest rate of 3.54% closed in March 2020



- ◆ In February 2020, acquired an industrial distribution center in **Lowell, AR** (Northwest Arkansas MSA).
- ◆ The **248,370 SF** building is net leased to FedEx Ground.
- ◆ The property is well situated in the middle of the MSA with excellent access to Interstate-49.
- ◆ The 28-30' clear metal and concrete building was completed in 2017, featuring 63 dock doors and 8 drive-in doors.
- ◆ The property was a build-to-suit and is the sole FedEx Ground facility serving the Northwest Arkansas MSA.
- ◆ FedEx Ground reported revenue of \$22.7 billion for the twelve-months ended May 31, 2020 – an 11% increase over the prior year.

| | |
|---|---------------|
| Purchase Price | \$ 19,150,000 |
| Mortgage ⁽¹⁾ | (12,500,000) |
| Net Equity Invested | \$ 6,650,000 |
| Year 1 Base Rent | \$ 1,230,498 |
| Interest Expense – 3.63% ⁽¹⁾ | (448,000) |
| Net Cash to OLP | \$ 782,498 |
| Return on Equity | 11.77% |



FedEx – Lowell, AR (Northwest Arkansas MSA)

(1) Mortgage with an interest rate of 3.63% closed in March 2020

DISPOSITION CASE STUDY – RETAIL WHOLE FOODS – WEST HARTFORD, CT



ONE
LIBERTY
PROPERTIES, INC.

- ◆ In October 2010, acquired a net leased store in **West Hartford, CT** for **\$20.55 million**.
- ◆ The **47,174 SF** building is leased to Whole Foods Market Group, Inc. and guaranteed by Whole Foods Market, Inc.
- ◆ Assumed debt at closing of \$13.0 million and refinanced the property in March 2016 pulling out \$5.8 million in additional loan proceeds.
- ◆ In August 2017 – Amazon acquired Whole Foods Market for \$13.7 billion.
- ◆ Property **sold** in June 2021 for **\$40.5 million** with less than five years remaining on the lease.
- ◆ Sale resulted in a **tax gain** to OLP of **\$21.0 million**

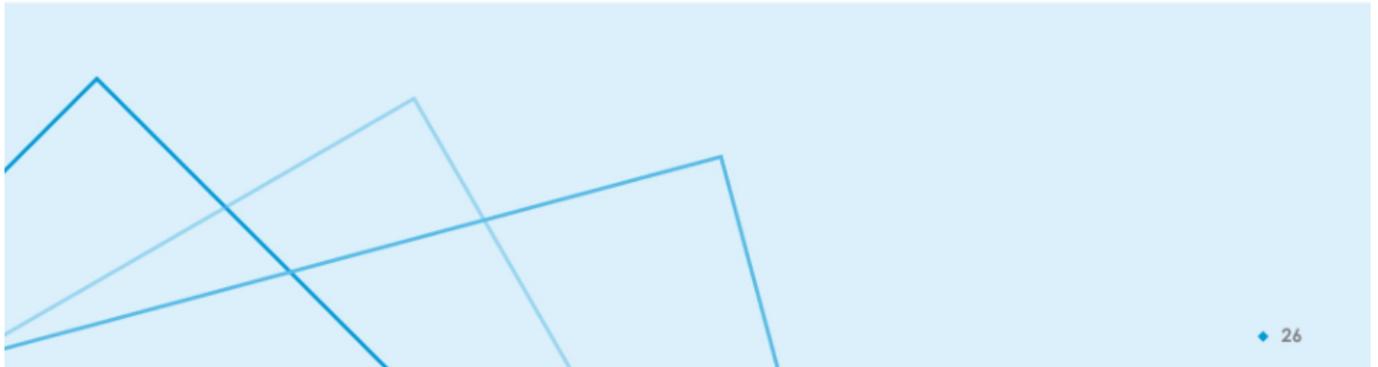
| | |
|-------------------|---------------|
| Purchase Price | \$ 20,550,000 |
| Gross Sales Price | \$ 40,510,140 |

Internal Rate of Return to OLP **20.0%**





- ◆ Fundamentals – focused real estate company
- ◆ Disciplined track record over various economic cycles
- ◆ Active net lease strategy – continued emphasis on industrial properties
- ◆ Experienced management team
- ◆ Alignment of interests - significant insider ownership





ONE
LIBERTY
PROPERTIES, INC.

APPENDICES



ONE
LIBERTY
PROPERTIES, INC.

TOP TENANTS' PROFILES



- ◆ Tenant: **Haverty Furniture Companies, Inc.**
(NYSE: HVT) (Source: Tenant's website)
- Full-service home furnishing retailer founded in 1885
- Public company since 1929
- 120 showrooms in 16 states in the Southern and Midwestern regions
- Weathered economic cycles, from recessions to depressions to boom times
- Total assets of \$708 million and stockholders' equity of \$270 million at 3/31/2021
- ◆ Represents **6.8%** of contractual rental income



Haverty – Cedar Park, TX (Austin MSA)

- ◆ **11 properties** aggregating **611,930 SF**
 - ◆ Duluth (Atlanta), GA
 - ◆ Wichita, KS
 - ◆ Lexington, KY
 - ◆ Amarillo, TX
 - ◆ Virginia Beach, VA
 - ◆ Fayetteville (Atlanta), GA⁽¹⁾
 - ◆ Cedar Park (Austin), TX
 - ◆ Tyler, TX
 - ◆ Richmond, VA
 - ◆ Newport News, VA
 - ◆ Bluffton (Hilton Head), SC
- ◆ In June 2021, Havertys signed new leases which, among other things, extended the leases of ten of the eleven properties beyond their August 2022 scheduled expiration.
 - Generally, the lease extensions run for four to nine years from the August 2022 expiration date.
 - OLP agreed to invest up to \$3.0M for tenant improvements, of which \$1.5M was paid in June 2021.
 - Contractual rental income for the years ended December 31, will be:
 - ◆ 2021 : \$4.8M
 - ◆ 2022 : \$4.2M⁽²⁾
 - ◆ 2023 : \$3.9M⁽²⁾
 - ◆ 2024 : \$4.0M

(1) This property's lease was not extended past August 2022

(2) Reflects rent credits of \$400K and \$100K in 2022 and 2023, respectively



◆ Tenant: Operating Subsidiaries of **FedEx Corporation** (NYSE: FDX) (Source: Tenant's website)

- World's largest express transportation company with service to more than 220 countries
- FedEx Corporation employs more than 500,000 team members worldwide through a portfolio of companies which include FedEx Express and FedEx Ground
- FedEx Ground Package System, Inc. is the leading North American provider for ground and small package delivery and operates 591 facilities and 77,000 vehicles
- Total assets of \$82.8 billion and stockholders' equity of \$22.0 billion at 2/28/2021



FedEx – Lowell, AR (Northwest Arkansas MSA)

◆ **6 properties** represents **5.0%** of contractual rental income and **678,595 SF**

% of Contractual Rental Income

- ◆ Lowell, AR: 1.7%
- ◆ Delpport, MO: 1.2%
- ◆ Indianapolis, IN: 1.0%
- ◆ Durham, NC: 0.4%
- ◆ Pinellas Park, FL: 0.4%
- ◆ Miamisburg, OH: 0.3%

◆ Representative: **FedEx – Lowell, AR**

- Location: 400N Goad Springs Road, **Lowell, AR**;
- Features 240,469 SF of warehouse space, and over 7,900 SF of office space
- Building: **248,370 SF** on **30.18 acres** of land
- Lease expires July 23, **2027**



- ◆ **Tenant: LA Fitness International LLC**
(Source: Tenant's website)
 - Operates over 700 clubs in 21 states
 - Founded in 1984 and is headquartered in Irvine, CA
- ◆ **3 properties** represents **4.5%** of contractual rental income and **141,663 SF**

% of Contractual Rental Income

- ◆ Secaucus, NJ: 2.1%
- ◆ Tucker, GA: 1.3%
- ◆ Hamilton, OH: 1.1%



LA Fitness – Secaucus, NJ

◆ **Representative: LA Fitness – Secaucus, NJ**

- Location: 485 Harmon Meadow Blvd, **Secaucus, NJ**; 4 miles west of Manhattan;
- Features 2 million SF of office space, 7 hotels and over 1 million SF of retail space
- Building: **44,863 SF** on **1.23 acres** of land
- Lease expires February 28, **2030**





◆ Tenant: **Northern Tool & Equipment**

(Source: Tenant's website)

- Distributor and retailer of industrial grade and personal use power tools and equipment
- Over 100 retail stores in the U.S.
- Acquired The Sportsman's Guide and The Golf Warehouse to sell outdoor sports and leisure goods through their distribution chain
- Class A, 30' clearance building is situated 18 miles south of downtown **Charlotte, NC** off Interstate-77

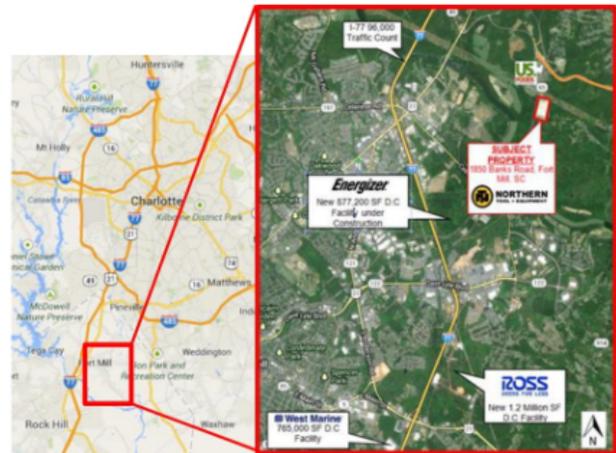
◆ Represents **4.1%** of contractual rental income



Northern Tool & Equipment – Fort Mill, SC

◆ Location: 1850 Banks Road, Fort Mill, SC

- Building: **701,595 SF** on **40.0 acres** of land
- Lease expires April 30, **2029**





- ◆ Tenant: **L3 Harris Technologies, Inc.** (NYSE: LHX)
(Source: Tenant's website)
 - US based defense technology company
 - In 2019, L3 Technologies and Harris Corporation merged to form L3 Harris Technologies - the 6th largest US defense company by revenues
 - The merged company currently has a market cap of \$45 billion
- ◆ Represents **3.8%** of contractual rental income

- ◆ Location: 435 Moreland Road, Hauppauge, NY

- Building: **201,614 SF** on **12.4 acres**
- Lease expires September 30, **2033**



L3 Harris Technologies, Inc. – Hauppauge, NY





ONE
LIBERTY
PROPERTIES, INC.

GAAP RECONCILIATION

GAAP RECONCILIATION



ONE
LIBERTY
PROPERTIES, INC.

The following table provides a reconciliation of net income per share of common stock (on a diluted basis) in accordance with **GAAP to FFO and AFFO**

| | 3 Months Ended | Years Ended December 31, | | | |
|--|----------------|--------------------------|----------------|----------------|----------------|
| | March 31, | 2020 | 2019 | 2018 | 2017 |
| GAAP net income attributable to One Liberty Properties, Inc. | \$0.13 | \$1.33 | \$ 0.88 | \$ 1.05 | \$ 1.28 |
| Add: depreciation & amortization of properties | 0.28 | 1.12 | 1.11 | 1.24 | 1.12 |
| Add: our share of depreciation & amortization of unconsolidated JVs | 0.01 | 0.03 | 0.03 | 0.04 | 0.05 |
| Add: impairment loss | - | 0.02 | - | - | 0.01 |
| Add: amortization of deferred leasing costs | - | 0.02 | 0.02 | 0.02 | 0.02 |
| Deduct: gain on sale of real estate | - | (0.85) | (0.22) | (0.27) | (0.53) |
| Deduct: equity in earnings from sale of unconsolidated JV properties | - | (0.01) | - | (0.10) | - |
| Adjustments for non-controlling interests | - | - | 0.02 | 0.04 | (0.01) |
| NAREIT funds from operations per share of common stock | \$0.42 | \$1.66 | \$ 1.84 | \$ 2.02 | \$ 1.94 |
| Deduct: straight-line rent accruals & amortization of lease intangibles | (0.01) | (0.08) | (0.10) | (0.07) | (0.07) |
| Deduct: our share of straight-line rent accruals & amortization of lease intangibles of unconsolidated JVs | - | - | - | (0.03) | - |
| Deduct: lease termination fee income | (0.01) | - | (0.05) | (0.02) | - |
| Add: amortization of restricted stock compensation | 0.07 | 0.23 | 0.20 | 0.18 | 0.17 |
| Add: prepayment costs on debt | - | 0.06 | 0.04 | - | - |
| Add: amortization & write-off of deferred financing costs | 0.01 | 0.05 | 0.05 | 0.05 | 0.05 |
| Deduct: income on insurance recoveries from casualty loss | - | (0.02) | - | - | - |
| Adjustments for non-controlling interests | - | - | - | - | - |
| Adjusted funds from operations per share of common stock | \$0.48 | \$1.90 | \$ 1.98 | \$ 2.13 | \$ 2.09 |



One Liberty compute funds from operations, or FFO, in accordance with the "White Paper on Funds From Operations" issued by the National Association of Real Estate Investment Trusts ("NAREIT") and NAREIT's related guidance. FFO is defined in the White Paper as net income (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, impairment write-downs of certain real estate assets and investments in entities where the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect FFO on the same basis. In computing FFO, One Liberty does not add back to net income the amortization of costs in connection with its financing activities or depreciation of non-real estate assets. One Liberty computes adjusted funds from operations, or AFFO, by adjusting from FFO for our straight-line rent accruals and amortization of lease intangibles, deducting lease termination fees and adding back amortization of restricted stock and restricted stock unit compensation expense, amortization of costs in connection with its financing activities (including our share of our unconsolidated joint ventures), income on insurance recoveries from casualties and debt prepayment costs. Since the NAREIT White Paper does not provide guidelines for computing AFFO, the computation of AFFO may vary from one REIT to another.

One Liberty believes that FFO and AFFO are useful and standard supplemental measures of the operating performance for equity REITs and are used frequently by securities analysts, investors and other interested parties in evaluating equity REITs, many of which present FFO and AFFO when reporting their operating results. FFO and AFFO are intended to exclude GAAP historical cost depreciation and amortization of real estate assets, which assumes that the value of real estate assets diminish predictability over time. In fact, real estate values have historically risen and fallen with market conditions. As a result, management believes that FFO and AFFO provide a performance measure that when compared year over year, should reflect the impact to operations from trends in occupancy rates, rental rates, operating costs, interest costs and other matters without the inclusion of depreciation and amortization, providing a perspective that may not be necessarily apparent from net income. Management also considers FFO and AFFO to be useful in evaluating potential property acquisitions.

FFO and AFFO do not represent net income or cash flows from operations as defined by GAAP. FFO and AFFO and should not be considered an alternative to net income as a reliable measure of our operating performance; nor should FFO and AFFO be considered an alternative to cash flows from operating, investing or financing activities (as defined by GAAP) as measures of liquidity. FFO and AFFO do not measure whether cash flow is sufficient to fund all of our cash needs, including principal amortization, capital improvements and distributions to stockholders.

Management recognizes that there are limitations in the use of FFO and AFFO. In evaluating our performance, management is careful to examine GAAP measures such as net income and cash flows from operating, investing and financing activities.